



REGIONAL NEWS RELEASE

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MUSHROOMS UNITED STATES HIGHLIGHTS

Volume of sales of the 2017-2018 United States mushroom crop totaled 917 million pounds, down 2 percent from last season's revised number. Value of sales for the 2017-2018 United States mushroom crop was \$1.23 billion, up 1 percent from the previous season. The number of growers, at 307, was down 10 from last season. The average reported price was \$1.34 per pound, up 3 cents from the previous year's price.

Agaricus mushroom volume of sales totaled 891 million pounds, down 2 percent from the 2016-2017 season. Pennsylvania accounted for 64 percent of the total volume of sales and second-ranked California contributed 11 percent. The value of the Agaricus crop was estimated at \$1.13 billion dollars, up less than 1 percent from a year ago. Brown mushrooms, including Portabello and Crimini varieties, accounted for 187 million pounds, up 5 percent from last season. Brown mushrooms accounted for 21 percent of the total Agaricus volume sold and 25 percent of the total Agaricus value.

The total number of Agaricus growers in the United States, at 95, was down 3 from last season's revised estimate. Growers with sales exceeding 10 million pounds accounted for 78 percent of United States Agaricus sales, or 692 million pounds.

United States fresh market sales of Agaricus mushrooms totaled 813 million pounds, up less than 1 percent from the previous season, while processed sales, at 78.2 million pounds, decreased 18 percent from the previous season. Growers reported United States fresh market production made up 91 percent of total sales volume, while processed production represented the remaining 9 percent. Grower total filling intentions for the 2018-2019 crop are 141 million square feet, up slightly from the total fillings in the 2017-2018 season.

Value of sales for commercially grown specialty mushrooms in 2017-2018 totaled \$106 million, up 2 percent from the 2016-2017 season. A specialty grower is defined as having at least 200 natural wood logs in production or some commercial indoor growing area, and \$200 or more in sales. The average price received by growers, at \$4.06 per pound, was up 20 cents from the revised previous season estimate.

Growers produced 128 million pounds of mushrooms that were certified organic during the 2017-2018 growing season, 16 percent above 2016-2017. Sixty-eight percent of the total, or 87.4 million pounds, were sold as certified organic mushrooms. This is up 17 percentage points from the 2016-2017 crop year. Agaricus mushrooms accounted for 83 percent of the mushrooms sold as certified organic, while all specialty mushrooms made up the remainder. The total certified organic sales of all mushrooms represented 10 percent of the 2017-2018 total mushroom sales. The number of certified organic mushroom growers totaled 80, up 4 growers from the previous season. These growers represented 26 percent of the 307 total mushroom producers.

For a full copy of the *Mushroom* report please visit www.nass.usda.gov. For state specific questions please contact:

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